

IMPACT!

the power of influence



All authority has been given to me in heaven and on earth. Go, therefore, and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe everything I have commanded you. And remember, I am with you always, to the end of the age.

Matthew 28:18-20

God wants all people to
experience abundant life

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I have come so that they may have
life and have it in abundance.

John 10:10

God wants all people to
experience abundant life

And my God will supply all your
needs according to his riches in
glory in Christ Jesus.

Philippians 4:19

God wants to use us to be
his representatives.

We are ambassadors for Christ.
2 Corinthians 5:20

God wants to use us to be his representatives.

But you will receive power when the Holy Spirit has come on you, and you will be my witnesses in Jerusalem, in all Judea and Samaria, and to the ends of the earth.

Acts 1:8

God wants to use us to be
his representatives.

Follow me, and I will make you
fishers of people.

Matthew 4:19



Relational evangelism builds a bridge of friendship/relationship based on common ground between a Christian and a non-Christian. Relational evangelism sees evangelism as a PROCESS rather than an event.

Evangelism =

joining a conversation the
Holy Spirit is already having
with another person.

Success in Evangelism

Taking the initiative in the power of the Holy Spirit, to help a person move one step closer to Christ.

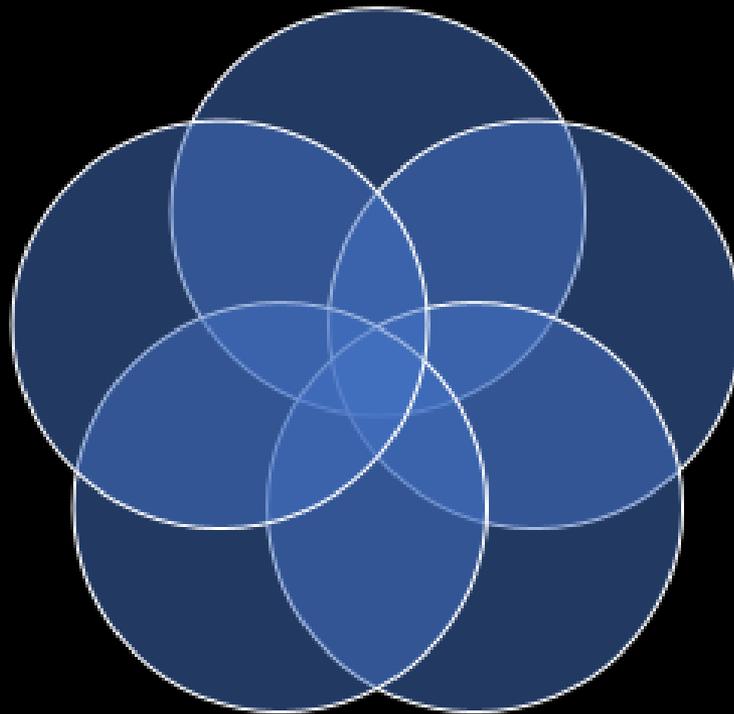
Family

Work

Neighbors

Sports,
Hobbies

Friends



What then is Apollos? What is Paul? They are servants through whom you believed, and each has the role the Lord has given. I planted, Apollos watered, but God gave the growth. So, then, neither the one who plants nor the one who waters is anything, but only God who gives the growth. Now he who plants and he who waters are one, and each will receive his own reward according to his own labor. For we are God's coworkers. You are God's field, God's building.

1 Corinthians 3:5-9

Each of us has a role in the process.

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Listen to what I'm telling you: Open your eyes and look at the fields, because they are ready for harvest... 'One sows and another reaps.' I sent you to reap what you didn't labor for; others have labored, and you have benefited from their labor.

John 4:35-38

The Engel Scale

Modified with Permission of Dr. James Engel

CYNIC SKEPTIC SPECTATOR SEEKER BELIEVER DISCIPLE

Choose to live by faith	+5	MULTIPLYING	<p>Speaks to: The Whole Person Addresses: Social Barriers Overcomes: Isolation By: Participation in Body Goal: Growth Answers: Will I live for Christ? <i>Example: Jerusalem Church (Acts 2:41-47) & Samaritan Awakening (Acts 8:4-8)</i></p>
Chooses to share faith with others	+4		
Makes Christ-like choices	+3		
Joins in community life	+2		
Assimilates God's Word	+1		
Trusts in Christ	0	HARVESTING	<p>Speaks to: The Will Addresses: Volitional Barriers Overcomes: Indecision, Unwillingness to Change By: Prayer & Persuasion Goal: Trust Christ Answers: Will I trust Christ? <i>Example: Paul before Agrippa (Acts 26:1-29)</i></p>
Turns from self-trust	-1		
Sees Christ as the answer	-2		
Recognizes own need	-3		
Considers the truth of the Gospel	-4	SOWING	<p>Speaks to: The Mind Addresses: Intellectual Barriers Overcomes: Ignorance, Misconceptions & Error By: Presentation Goal: Understanding Answers: Who is Jesus? What does He want from me? <i>Example: Ethiopian Eunuch (Acts 8)</i></p>
Understand the implications	-5		
Aware of the Gospel	-6		
Recognizes relevance of the Bible	-7		
Looks positively at the Bible	-8	CULTIVATING	<p>Speaks to: The Emotions Addresses: Emotional Barriers Overcomes: Indifference, Fear & Antagonism By: Presence Goal: Attractions, Trust You Answers: What's in it for me? <i>Example: Nicodemus (John 3)</i></p>
Recognizes differences in the messenger	-9		
Aware of the messenger	-10		
Going own way	-11		
Avoids the truth	-12		

CYNIC SKEPTIC

Looks positively at the Bible

-8

Recognizes differences in the messenger

-9

Aware of the messenger

-10

Going own way

-11

Avoids the truth

-12

CULTIVATING

Speaks to: The Emotions

Addresses: Emotional Barriers

Overcomes: Indifference, Fear & Antagonism

By: Presence

Goal: Attractions, Trust You

Answers: What's in it for me?

Example: Nicodemus (John 3)

SPECTATOR

Considers the truth of the Gospel

-4

Understand the implications

-5

Aware of the Gospel

-6

Recognizes relevance of the Bible

-7

SOWING

Speaks to: The Mind

Addresses: Intellectual Barriers

Overcomes: Ignorance, Misconceptions & Error

By: Presentation

Goal: Understanding

Answers: Who is Jesus? What does He want from me?

Example: Ethiopian Eunuch (Acts 8)

SEEKER BELIEVER

Trusts in Christ	0
Turns from self-trust	-1
Sees Christ as the answer	-2
Recognizes own need	-3

HARVESTING

Speaks to: The Will

Addresses: Volitional Barriers

Overcomes: Indecision, Unwillingness to Change

By: Prayer & Persuasion

Goal: Trust Christ

Answers: Will I trust Christ?

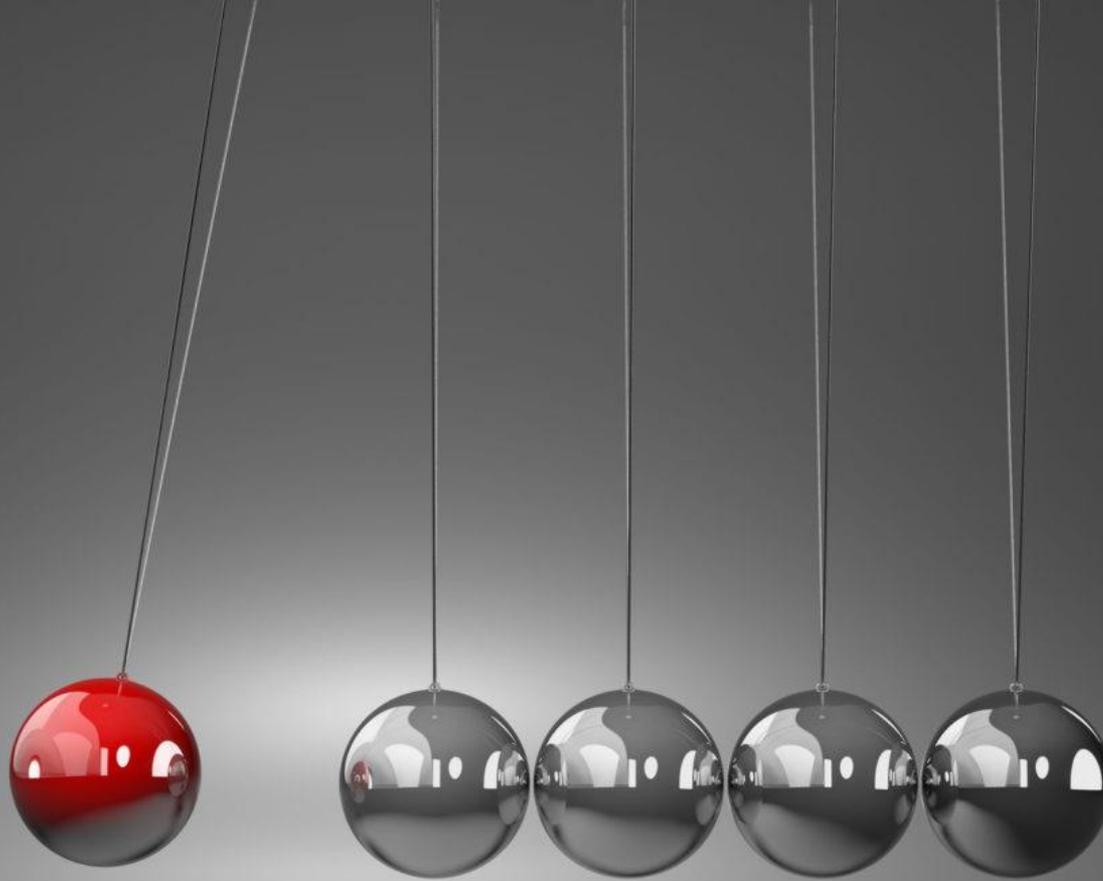
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